

## Job description: Technical Specialist

KOSTER American is a subsidiary of KOSTER BAUCHEMIE and is thereby part of an international network of 24 companies which are active in 47 countries. Established in 1992, KOSTER American has developed a strong background in moisture mitigation in the US market. KOSTER American's product portfolio also covers among others the fields of basement & containment waterproofing, floor coatings, crack injection, concrete protection and restoration, waterproofing against rising damp and facade waterproofing. In the industry, we are known as high tech and high quality. Further information about KOSTER you can find on our website [www.kosterusa.com](http://www.kosterusa.com)

In order to increase the capacity of our Technical Department, KOSTER American is seeking to employ an additional Technical Specialist. The Technical Specialist will be trained in house by the technical department.

This position is based in Virginia Beach, Virginia but traveling (including nights and weekends) throughout the US will be required of the holder of this position.

### Your Position:

- **Technical training:** Responsible for training members of the KOSTER Sales Team as well as customers, (typically installers) in the selection and application of KOSTER products. Trains in house as well as in off site locations. Presents KOSTER products to architects, engineers, and other specifiers; interfaces with project engineers, construction managers, general contractors, and other construction personnel regarding the use of KOSTER products on a jobsite level.
- **Technical consulting:** Supports architects, engineers, specifiers, customers, and the KOSTER sales team by providing technical information and by solving problems based on information collected and data analyzed. Provides product safety information. Consults by phone, email, and in person.
- **Product demonstrations / trade shows:** Demonstrates KOSTER products on job sites. Participates in product promotion at various trade shows around the country. Conducts product seminars to other manufacturing companies where our products are specified in conjunction with their products.
- **Problem job resolution:** Investigates problem jobs to evaluate the cause of the problems and works with the Technical Director and other members of the Koster Technical Team to resolve issues that were discovered. This work includes field investigations, sampling, fabrication of reference samples, coordination of analysis and evaluation by independent laboratories, and testing/evaluation of samples in KOSTER laboratories.
- **Warranty process:** Reviews pre-job checklists and gives the customers feedback when appropriate. Reviews warranty requests and coordinates issuance of warranties under direction of the Technical Director and Company President.
- **Job Location and Travel:** The job requires working from KOSTER American headquarters in Virginia Beach, VA. Travel within North America approximately 10-15% of the time.

### Qualification:

- BS degree in construction, civil engineering, or building science.
- 3 - 5 years of relevant work experience, in waterproofing, vaporproofing, or concrete testing and design related projects. Construction field experience preferred.
- Able to effectively communicate verbally and in writing with peers and customers and understand project construction requirements.
- Possess basic knowledge about construction materials chemistry including concrete and vapor-proofing and water-proofing systems.
- Willing to perform a variety of tasks and work both independently and as part of a team.
- Familiarity with AutoCAD, CSI MasterFormat® and Spanish language skills are also advantageous.

### Interested Candidates:

Please send your resume by email or postal mail to the following address:

Mr. Basil Mewes | [basil@kosterusa.com](mailto:basil@kosterusa.com)

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